

# VALUES AND THE USE OF MONEY IN THE FAMILY IN THE ACQUISITION PHASE

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## ABSTRACT

In the clinical practice of Psychology, it is possible to observe that money, the object of this research, has become a recurring theme in sessions. Surrounded by taboos, money transcends relationships and is often the cause of worries, anxieties and disagreements among family members in their different Steps of the Family Life Cycle. This study had the general objective of understanding the values and the use of money in the families of the Acquisition Step of the Family Life Cycle. As well as the specific objectives, which sought to identify and understand the values that families attribute to money, analyzing the influences of the family's origin in the construction of these values and modes of using the instrument. An exploratory field research was carried out with a qualitative approach. It is a sample by accessibility with the participation of six different family configurations of the middle class, living in the Paraíba Valley - São Paulo. As an instrument, a semi-structured interview was used, composed of a script of six guiding questions. The data analysis was fulfilled through content analysis and data categorization that were arranged in four main categories, which were in line with the objectives of this research. The results obtained identified values that families attribute to money, such as subsistence and survival; the comfort and development provided by money; the conquest of material and non-material goods; and awareness of using the money. The participating families attributed values from their families' origin with regard to the value and use of money, confirming, therefore, the transmission of values and the influence of intergenerational patterns.

**Keywords:** Values. Money. Family